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Dear Daniel,

We wanted to reach out since we will not have the opportunity to meet at IMARK Showcase this year.

**To address COVID-19:**

nVent Electrical & Fastening Solutions (EFS) is committed to serving our customers around the world, continuing our mission to *Connect and Protect* your projects, and the people we work with every day – from our employees to distributors and contractors. In these rapidly changing times, we want to assure you that we are open for business, ready to accept your orders, and working daily with our suppliers to ensure safety is first while also minimizing disruption to our ability to serve you. Below are some common questions we are being asked:

Q: Is there any impact to your manufacturing operations and product supply?

A: At this time we are still fully operational, and have response plans in place should we encounter any disruptions.

Q: What is your inventory stock health and product lead times?

A: At this time our inventory and lead times are at typical levels, and we are continuing to build inventory.

Q: How can I ensure I have the materials I need, when I need them?

A: The best approach is to send orders in a timely manner so that we have as much time as possible to process and deliver them.

Q: I have more questions. How do I reach you?

A: You can contact your local sales representative or our customer care team for more questions (link to <https://www.ericom.com/static.asp?id=14>)

**Exciting News from nVent EFS:**

nVent CADDY & nVent ERICO has some exciting news in that we are launching more new products in years than we have done in one year in our history. nVent CADDY is launching 18 new products and nVent ERICO is launching 14 new products. We have launched a new website for you and your team to keep track of these launches <https://www.nvent.com/us/en/efsnewproducts.html>. Please check out the site and keep the link handy for we will use this website to keep you in the loop. We also have many IMARK University BlueVolt Modules for you and teams to utilize to stay informed on new products and information.

Together, we will get through this difficult time and come out of the other side stronger than ever. More importantly, stay safe!

Thank you for your business and your partnership.

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